

Preparing for an open house can seem daunting if you don't know where to start, but this checklist will have your home ready to go in no time.

- Make sure your home is in order
 Go room to room and make sure clutter is stored out of sight and nothing is out of place.
- □ Sweep pathways and patios
- □ Remove excess vehicles or store them in the garage
- □ Close the garage door
- □ Remove pets and their gear from the premises
- □ Lock up or remove valuables
- □ Agree on a plan with your agent Will you meet him/her at the house? How will they get in? When will the showing be over?
- □ Turn off sprinklers
- Mute your landline

Mute or turn down your ringer and mute your answering machine.

- □ **Turn TVs off** If you have a home theater, put on a family-friendly movie or attractive screensaver.
- □ Play soft music
- □ **Use air fresheners** Candles can be a liability with so many people in your home.
- □ **Turn on interior and exterior lights** Even if it's a bright and sunny day, unexpected weather can darken your home.
- □ Light a fire if weather permits
- Set the thermostat to a comfortable temperature
 Even if it's a hot or cold day, a home that is too cold or too hot can cause guests to leave sooner.
- Bake some cookies You'll have a pleasant aroma and treats for your guests.

Selling your home can be exciting, but it's even better when you have an experienced agent by your side. Visit **www.bhhscalifornia.com/agent-search** to find a dedicated agent who will be there with you every step of the way.

More home selling tips can be found at **blog.bhhscalifornia.com** under *Seller ProTips*.